



METSERVICE

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3M INNOVATION AWARD - THOUGHTS

- Application was written a day before final date
- In a back room of our Chch offices, the day after the Feb earthquake
- Very limited resources
- Sales & Marketing collateral
- Innovation spotlight
- Industry recognition
- Travel opportunity
- Conference learning and networking
- Commercial opportunities
- Opportunity to visit the global home of innovation 3M at Minnesota
- Great body-building opportunity

THE AWARD...

- An American Road Trip
- Through Tornado Alley
- ...during tornado season
- Visiting a number of US customers and prospects
- Attendance of the TRB Transportation Research Board of the National Academies 2012 International Conference on Winter Maintenance and Surface Transportation Weather
- Visit to 3M Global Office

